

Message Text

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ACTION STR-07

INFO OCT-01 IO-13 ISO-00 STRE-00 AGRE-00 CEA-01
CIAE-00 COME-00 DODE-00 EB-08 FRB-03 H-01 INR-10
INT-05 L-03 LAB-04 NSAE-00 NSC-05 PA-01 CTME-00
AID-05 SS-15 ITC-01 TRSE-00 ICA-11 SP-02 SOE-02
OMB-01 DOE-15 OIC-02 AF-10 ARA-10 EA-10 EUR-12
NEA-10 /168 W

-----058683 261530Z /47

P 261524Z APR 78
FM USMISSION GENEVA
TO SECSTATE WASHDC PRIORITY 8877

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PASS STR ELECTRONICALLY FOR ACTION

E.O.11652:N/A
TAGS: ETRD, MTN
SUBJECT: PRODUCT SECTOR OBJECTIVES PAPERS

REF: TPSC 78-51

1. WE HAVE REVIEWED REF DOCUMENT AND ANNEXES 1 AND 2 AND
OFFER FOLLOWING SUGGESTIONS TO INCREASE THEIR USABILITY BY
MTN DEL COUNTRY NEGOTIATORS. IN GENERAL, WE FIND THESE
FIRST REPORTS VERY USEFUL. WE RECOGNIZE TIME PRESSURES
UNDER WHICH THEY WERE PREPARED. HOWEVER, LENGTH OF ANNEXES
1 AND 2 SUGGESTS ENTIRE PACKAGE WHEN COMPLETED IS LIKELY
TO BE OF FORMIDABLE LENGTH. WE ACCORDINGLY BELIEVE IT IS
ESSENTIAL FOR PURPOSES OF THE GENEVA DELEGATION THAT EACH
PAPER BE SUPPLEMENTED BY A COVERING SUMMARY OF ONE OR TWO
PAGES HIGHLIGHTING KEY POINTS. FOR EXAMPLE, WE BELIEVE
PAGES 1-5 OF ANNEX 2 ON AUTOMATIVE EQUIPMENT COULD BE
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SUMMARIZED AS FOLLOWS:

CRITICAL OBJECTIVES:

(1) EC:

HEAVY DUTY TRUCKS (BTN 87-02 IIA1BB): PRESS EC

TO MAINTAIN ITS OFFER TO REDUCE CURRENT 22 PERCENT DUTY TO 9 PERCENT (FULL FORMULA CUT). (REMINDER: U.S. OFFERS DO NOT AFFECT OUR RETALIATORY "CHICKEN WAR" 25 PERCENT RATE ON TRUCKS VALUED OVER \$1,000. DO NOT DISCUSS IN AUTO SECTOR CONTEXT. U.S. WILLING TO NEGOTIATE ON "CHICKEN WAR" RATES AS A PACKAGE--SEE BACKGROUND).

(2) JAPAN:

AUTOMOBILES: SEEK A COMMITMENT TO MAKE PERMANENT THE CURRENT TEMPORARY ON-SITE INSPECTION IN THE U.S. BY GOJ MOT ("WITNESS TESTING") FOR SAFETY AND POLLUTION CONTROL.

READY-REFERENCE SUMMARY OF THIS KIND WOULD MAKE SURE THAT SPECIFIC U.S. COUNTRY OBJECTIVES ARE NOT OVERLOOKED BY INADVERTENT OVERSIGHT OF SOME OBJECTIVES THAT ARE INTERSPERSED IN THE LONGER PAPER UNDER IMPROPER HEADING, E.G., OBJECTIVE FOR SOUTH KOREA ON AUTOMOBILES IS A PARENTHETICAL OBSERVATION ON PAGE 6 WITH CAPTION "INDIA, MEXICO, SPAIN AND URUGUAY".

2. WE WOULD ALSO LIKE TO URGE THAT ADDITIONAL PAPERS ON OTHER SECTORS CURRENTLY UNDER PREPARATION (A) STAND ON THEIR OWN FEET AND NOT REQUIRE EACH OFFICER TO FIND AND APPEND REFERENCE MATERIAL SUCH AS CABLES, GIST OF WHICH LIMITED OFFICIAL USE

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SHOULD BE PUT IN THE PAPER ITSELF, AND (B) MINIMIZE WORDY ARTICULATION OF STATISTICAL MATERIAL, BUT PUT IT TO EXTENT FEASIBLE IN TABULAR FORM (E.G., TRADE DATA ON PAGES 6 AND 7 OF ANNEX 2). CULBERT

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: DOCUMENTS, TRADE, AMENDMENTS
Control Number: n/a
Copy: SINGLE
Draft Date: 26 apr 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978GENEVA06305
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780178-0647
Format: TEL
From: GENEVA USMTN
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780416/aaaaandl.tel
Line Count: 98
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 79ca2fa7-c288-dd11-92da-001cc4696bcc
Office: ACTION STR
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 05 may 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2846749
Secure: OPEN
Status: NATIVE
Subject: PRODUCT SECTOR OBJECTIVES PAPERS
TAGS: ETRD, MTN
To: STATE
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/79ca2fa7-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014